



marcone
PLUMBING

A smooth-running, profitable service business is all about having the right equipment, process and people in place. At Marcone, we believe that too. We are the leading supplier of genuine OEM appliance parts, HVAC parts and equipment, and plumbing supply parts with more than 125 years of industry experience.



16 Regional
Distribution
Centers

All this means Marcone can respond quickly and accurately to your needs, anytime.



120+
Local Branches

- Same Day or Next Day to 93% of the US from a large inventory investment, including genuine OEM Parts



2.8 Million
Square Feet of
Warehouse Space

- Any order placed before 5pm is shipped same day for ground delivery



Orders in by
5pm
Ship Same Day

- Open 8am - 7pm, 7 days / week
- Call agents in every time zone with access to predictive analytics and diagnosis
- 99.9% first time call completion





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INVENTORY PROGRAMS

Marcone offers a variety of programs to help you manage your inventory, reduce shrinkage and allow you to focus on what's important - completing the job. Let us help you get started on the right program for your business!

	Vendor Servicing Branch (VSB)	Self-Servicing Branch (SSB)	Truck Stock Inventory	Self-Servicing Inventory (SSI)
Overview	We work with your team to analyze the current business, provide a customized sku offering and deliver ongoing on-site inventory management.	We partner with your inventory manager analyze the current business and create a targeted sku offering.	Our dedicated Field Specialist will work with you to help optimize and organize your inventory.	Our dedicated Field Specialist will work with you to help optimize and organize your inventory.
Advantages	Marcone inventory manager on-site	Improved cash flow - Marcone owns the inventory until it sells	80% of what your technicians need will be on the truck	Customer has access to digital tools to easily manage inventory
	Improved cash flow - Marcone owns the inventory until it sells	Marcone inventory review quarterly	Organizational assistance including bins and labels	Ability to designate online access roles (quoting, ordering, etc.)
	No waiting for shipments - inventory is on hand when needed	Hassle-free instant returns	Convenient online ordering	Convenient online ordering
Support	Access to dedicated onboarding Field Specialist	Access to dedicated onboarding Field Specialist	Access to dedicated onboarding Field Specialist	Technical support and troubleshooting at your fingertips
	Ongoing support from onsite inventory manager	Ongoing support from Marcone team with inventory, seasonal rebalancing, and new products	Technical support and troubleshooting at your fingertips	
Qualifications	\$1M annual sales	Inventory manager		
	Contract required	Contract required		