

marcone | SUPPLY

Appliance, Cooling & Property

Fax to: 888.736.7921 • Phone: 877.993.9196

Please Type Or Print Clearly
Incomplete Forms Cannot Be Processed
 All Fields Must Be Filled In

CredApp 1 - 08-155

CREDIT APPLICATION

COMPANY NAME _____
 ADDRESS _____
 CITY _____
 STATE _____ ZIP _____
 PHONE _____
 FAX _____
 OWNER/PRESIDENT _____
 SOCIAL SECURITY NUMBER _____

SHIPPING ADDRESS (If different than billing address)

E-MAIL ADDRESS _____
 SERVICE MANAGER _____
 PRIMARY CONTACT _____
 REQUESTED CREDIT LINE \$ _____
 # OF TECHNICIANS _____ # OF LOCATIONS _____
 YEARS IN BUSINESS _____
 FED. ID # _____

DO YOU BELONG TO A BUYING GROUP?

- NATIONWIDE BEST BRAND BRAND SOURCE BRAND DIRECT
 MAYTAG HOME APPLIANCE CENTER OTHER

HOW WOULD YOU DESCRIBE YOUR SERVICE BUSINESS?

- RESIDENTIAL COMMERCIAL HVAC OTHER
 APARTMENT/PROPERTY MANAGEMENT

NAME OF MANAGEMENT COMPANY _____
 NUMBER OF UNITS _____

TYPE OF ACCOUNT YOU ARE APPLYING FOR:

- OPEN ACCOUNT
 CREDIT CARD: DISCOVER MASTERCARD VISA
 CARD HOLDER _____
 ACCT NO. _____
 EXP. DATE _____

BANK REFERENCE

BANK NAME _____
 ADDRESS _____
 CITY _____ STATE _____ ZIP _____

PHONE _____ FAX _____
 ACCOUNT NUMBER _____
 CONTACT NAME _____

NON-PARTS DISTRIBUTOR REFERENCE

SUPPLIER _____
 ADDRESS _____
 CITY _____ STATE _____ ZIP _____

PHONE _____ FAX _____
 ACCOUNT NUMBER _____
 CONTACT NAME _____

PARTS DISTRIBUTOR REFERENCE

SUPPLIER _____
 ADDRESS _____
 CITY _____ STATE _____ ZIP _____

PHONE _____ FAX _____
 ACCOUNT NUMBER _____
 CONTACT NAME _____

AUTHORIZATION TO RELEASE INFORMATION

The undersigned authorizes any Bank or Trade Account listed above to release any and all information to Marcone Appliance Parts for the purpose of obtaining sufficient credit history to establish a new account and grants permission to Marcone to obtain a report from any Credit Reporting Agency.

PAYMENT TERMS

NET 10 EOM. A service charge of 1 1/2% (18% per year) will be charged on all balances over 30 days. If the account must be referred for collection, the undersigned agrees to pay all costs including but not limited to collection fees and attorney fees.

PERSONAL GUARANTEE

The undersigned in consideration for the extension of credit to said applicant, hereby agrees to the above terms and conditions, and agrees to assume personal liability and responsibility for payment of the corporations' accounts, and guarantees payment of any monies to become due according to the above terms and conditions.

Signature _____
 Title _____ Date _____
 (Owner/Officer)
 Unsigned Applications cannot be processed.

TAX EXEMPT CERTIFICATES AND CFC LETTERS MUST BE MAILED WITH THIS FORM

Complete this form and mail to: **New Account; One CityPlace • Suite 400 St. Louis, MO 63141** Or fax to: **888.736.7921**

CREDIT APPLICATION SURVEY (Required)

Total Gross Sales Parts Purchases per month: \$ _____

Total Warranty Parts Purchases per month: \$ _____

Total Parts Purchase Commitment Marcone can expect each month: \$ _____

Gross Sales Volume by Manufacturer: MAC _____% WPL _____% GEH _____% EHP _____% Other _____%

Parts Suppliers: _____

What % of your business is Will Call or Ship Out? _____ % If Ship Out, how many ship to locations? _____

Will Call, which branch? _____ If Pick Up, which branch? _____

Average order size number of parts: _____ Dollar value of order: \$ _____

Order Frequency _____ How do you generate an order?

Branch Visit Web Phone CallFax Electronic Other _____

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How many full time equivalent techs do you have? _____

Do you sell/stock parts? _____ If yes; do you have a parts counter? _____

Do you pay by invoice or statement? _____ Do you file your warranty electronically? Yes No

What brands do you do warranty service on? _____

What brands do you service _____

What is your internet access type? Dial Up DSL Cable T1 Other _____

What needs aren't being met by your current distributor? _____

MARCONE INTERNAL USE ONLY

Net sales commitment per line: MAC _____ % \$ _____ WPL _____% \$ _____ GEH _____% \$ _____

EHP _____% \$ _____ Other _____% \$ _____ CRM _____

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ATTN: NEW ACCOUNTS
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St. Louis, MO 63141